

# INSPIRED

## ACCOUNTANTS



### Buying a Business?

The process of checking out if this is the right business to buy is called "Due Diligence"

When you are looking to buy a business there are a lot of things to check out before you commit.

- Will the business pay me a market salary?
- Will it give me the return of investment that I am looking for?
- Can I trust the figures for past and future trading that I have been given?
- How long will it take me to repay the Bank loan?
- How much money will I have in the bank over the next 3 years?
- What if my sales are more than I think they will be?
- What if my sales are less than what I think they will be?
- Will this business be a success?

At Inspired we are dedicated to helping you through this process. We work closely with you, your Bank and other advisors to give you the information you need to make the right decision.

**The first step is to have a no obligation chat and then we will provide you with an in depth proposal for your review.**

### Why choose Inspired?

We have been working in the area of Due Diligence for the past 12 years and have developed a process that is detailed, unique and designed to get the right result.

We work with large and small clients and everything in between! We know what you need to get set up, how to run a successful company and how to exit the business when the time comes.

We are a team of 5 who work in a virtual environment. We can meet at a place near you, over the phone and online.

We have a range of service plans on our website for you to review and we tailor them to meet your needs.

Come and experience the difference!

**Inspired Accountants... Inspiring you!**

### Our Due Diligence Process:

We look at:

Past Financial & Trading information

Annual Financial Statements

Periodic Management Reports

Past GST Returns

For the next 36 months, in detail:

- Projected Future Profits
- Projected month end bank balances
- Projected Assets and Liabilities

Break even point

Customer & Supplier Analysis

Stock review

Employee Requirements

Business Systems

Competition

*And a host of other things....*



**Inspired Accountants Ltd**

PO Box 202 235, Southgate  
Auckland 2246

**Craig Weston:** 09 969 7450  
craig.weston@inspired.co.nz

**Yvette Young:** 09 969 457  
yvette.young@inspired.co.nz

**Rebecca Ye:** 09 969 7458  
rebecca.ye@inspired.co.nz

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[www.inspired.co.nz](http://www.inspired.co.nz)

Below are **EXAMPLES** of 3 key reports that form part of the Financial Forecast.

- 36 month Income, Expense, and Profit forecast
- 36 month expected Bank Balances
- 36 month Assets & Liabilities summary (balance sheet)

